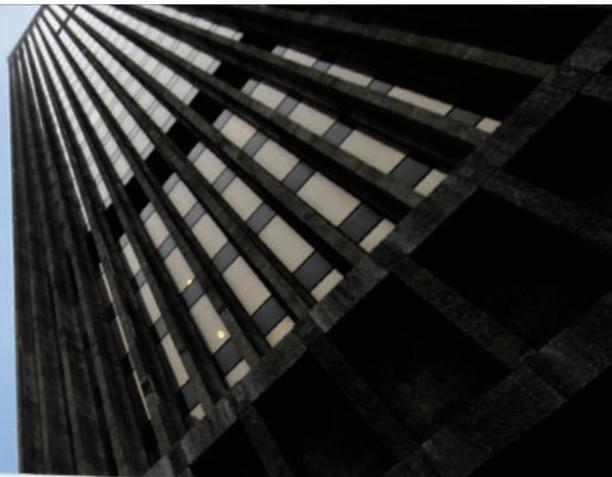


Boost confidence

...in procurement with CIPS Certification

Xerox is the world's leading document management technology and services enterprise with revenues of \$22.6 billion (2011) and more than 140,000 employees worldwide. Founded in 1906 as the Haloid Company, the organisation was renamed Xerox in 1961 and has grown to become a global enterprise ranked 127 in the FORTUNE 500 (2012).



Highlights

- Certification supports Xerox's strategic intent; to 'help people find better ways to do great work'
- Helps Xerox's customers have confidence in procurement solutions
- CIPS selected for international expertise and knowledge of globalisation
- High levels of enthusiasm, belief and commitment to Certification within Xerox.

CIPS Certification helps build confidence in procurement



Xerox's global purchasing team were tasked with continuing to add value in the areas of disposals, negotiation, knowledge management and selling of purchasing solutions.

CIPS Certification was selected in order to independently assess Xerox's global purchasing operations. Xerox knew it could benefit from the learning provided by CIPS' international expertise. They became the first company to successfully achieve the CIPS Certification standard of excellence at a global level. The CIPS audit team reported a high level of compliance across all geographies, with excellent teamwork and heightened enthusiasm, belief and commitment.



The process and results of CIPS Certification confirmed our belief that we are a great organisation. This achievement and our commitment to continuous improvement provide all of our customers with a degree of confidence in our procurement solutions.



Underpinning success with strong global purchasing

ABOUT XEROX

Xerox has been a leader in document technology and services for more than a century. It is also the world's leading enterprise for business process and document management, offering global services from claims reimbursement and automated toll transaction to customer care centres and HR benefits management.

KEY FACTS

140,000 employees in 160 countries

Generates \$23 billion in annual revenue

87% of an \$8 billion annual spend managed by global purchasers

52% of the team are directly associated with spend and purchasing activity

48% of the team have purchasing or business degree

SPECIALISMS

Focus on document technology and services

Leader in business process and document management

Offers global claims reimbursement and toll transaction services

Allied to IT partners to provide integrated solutions

Why CIPS Certification?

Xerox is now fully endorsed by CIPS Certification, providing them with a strong global purchasing foundation to underpin its global success and award-winning status. The CIPS audit team found high levels of enthusiasm, belief, teamwork and commitment to the role of procurement and the process of accreditation. The global purchasing team is now positioned to continue to add value and support Xerox's strategic intent, to 'help people find better ways to do great work'.

Benefits of CIPS Certification

- **Value:** CIPS Certification helps deliver value for money from procurement and supply
- **Professionalism:** Staff know that they are working within and to a professional standard
- **Efficiency:** Better ways of working and opportunities for creating efficiencies are highlighted
- **Recognition:** Demonstrates sound organisational procurement policies, processes and procedures as verified and monitored by an independent body
- **Reputation:** Credibility with key stakeholders is increased with CIPS Certification
- **Motivation:** Staff gain an increase in morale when involved in CIPS Certification
- **Ethics:** Achieving CIPS Certification demonstrates a robust ethical position.

“ CIPS Certification provides a strong global purchasing foundation to underpin its global success and award-winning status. ”

CONTACT US